







Reducing Collection Costs

- There is better technology today hardware and software
- The public can compete with the private sector
- Controlling who collects should lower costs; set up franchises and/or contract areas
- Charge the customer for service

21



Common Elements for Successful Residential Programs

- ✓ Large carts for residents to place single stream materials
- ✓ Closed market collection services either provided efficiently by municipality or under long-term contract with private service provider
- ✓ Large MRF either publicly owned or under long-term contractor with reasonable revenue sharing back to municipality
- √ Pay as you throw charging system or user fees
- ✓ Sustained and excellent public education program
- ✓ Supportive public officials
- √ Higher demographics definitely help
- ✓ Urban or suburban environment
- ✓ High avoided disposal costs









What do you have now?

- Collection on a task system
- Union contract constraints
- Asset review
- Contracts review
- Organization review
- Maintenance review
- Input from customers
 - What do they want?





25



What does it cost?

- Full cost management review
- Functionality benchmarking
- Look for areas to improve
- Revenues review
 - Are all customers being charged?
 - Are customers charged the right amount?

Functionality	Amount
Waste Collect - Contract	\$17.29 million
Litter Bin Collect	\$0.064 million
Waste Collect - City	\$0.57 million
Disposal (North LF)	\$12.34 million
Trash Processing (Wood, WG)	\$1.11 million
Recyclables Collection	\$3.49 million
Recyclables Processing	\$0.47 million
Other Reduce/Recycling	\$0.28 million
HHW	\$0.045 million
Other	\$1.08 million
TOTAL COST	\$36.74 million

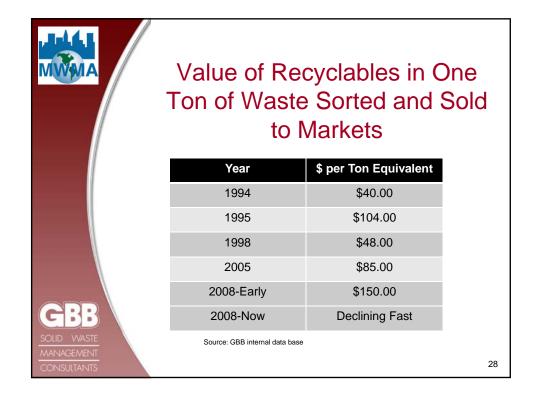




What options to consider?

- Changing collection frequency
- Dual vs. single stream for recyclables
- MRF services or your own MRF
- Adding food waste to yard waste
- New carts
- Closing collection market
- Mandatory commercial recycling requirements
- Benchmark comparisons to others







Commercial Waste and Recycling

Less control and higher costs in open markets

More control and lower cost in closed markets

Right sizing services key
Single-stream for commercial accounts too

Add food waste/organics collection for greater diversion
Remaining mixed waste is more MRF-able



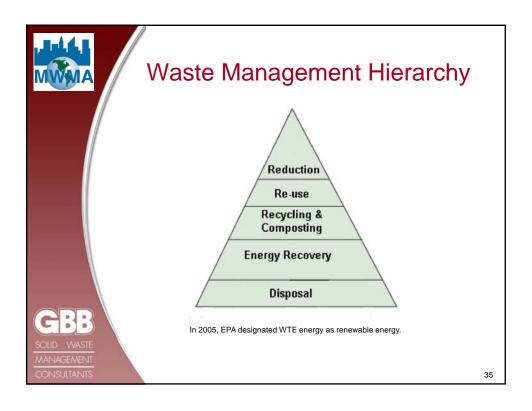


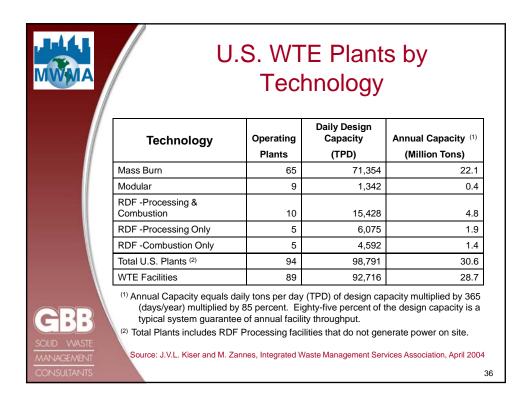
The Road to Discovery

- Proper solid waste management planning, e.g. Hawaii
 - State law with prescriptive process
 - Must involve an advisory committee and public process
 - Plans thus far have put forward 60% diversion target
- CT recent state plan update sets diversion target at 57%











Some U.S. WTE Factoids

- Displaces energy from fossil fuels
- In U.S., some 32 million tons of MSW goes to WTE creating over 2,300 MWs of electricity, while some 138 million tons go to landfills annually
- MSW could generate an additional 6,000 MWs of electricity
- Air emissions
 - Controlled under the federal Clean Air Act; more stringent than for utility and industry boilers
 - 89 existing US facilities meet standards
- · Ash management issues
 - Bottom and fly ash generally combined for disposal
 - Significant ferrous metals removal at facilities; some nonferrous; some aggregate and alternative daily cover applications
 - Ash monofills, built to Subtitle D standards, generally used to dispose ash

37



Alternative...a.k.a. Conversion Technologies

- Biological
 - Aerobic Composting
 - Anaerobic Digestion/ Codigestion
 - Biodiesel
 - Bioethanol
 - Biological Pretreatment
 - Vermicomposting

- Thermal/Chemical
 - Acid Catalysis & Distillation
 - Direct Combustion
 - Gasification/Pyrolysis
 - Microwave Processes
 - Plasma-Arc
 - Thermal Decomposition
- Processing
 - Fiberboard and Construction Composites
 - Refuse Derived Fuels

Source: Gershman, Brickner & Bratton, Inc. September 2008.





