

***An Industry Perspective .....  
Waste-to-Energy and Alternative  
Conversion Technologies***

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**By**

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**Intro - GBB Overview**



- Headquartered in Fairfax, VA
- Established in 1980 as an objective adviser to governments, institutions, and businesses
- Focus exclusively to solid waste management
- 30+ years implementing innovative solutions for waste and recycling industry
- Owner's representative and feasibility reports for financings
- "Change Agents" to produce better services and facilities



**Waste-to-Energy and Alternative Conversion Technologies**

## GBB Waste to Energy and Conversion Technology Services

- Reviews addressing economic feasibility, technology effectiveness, environmental issues, and procurements, and project development support for retrofits or new facilities:
  - City of Allentown, PA
  - City of Annapolis, MD
  - Marion County, OR
  - County of Maui, HI
  - New Hanover County, NC
  - Orange County, NC
  - City of Plano, TX
  - Prince William County, VA
  - Rhode Island Resource Recovery Corporation
  - Solid Waste Authority of Palm Beach County, FL
- Due diligence reviews and Independent feasibility consultant

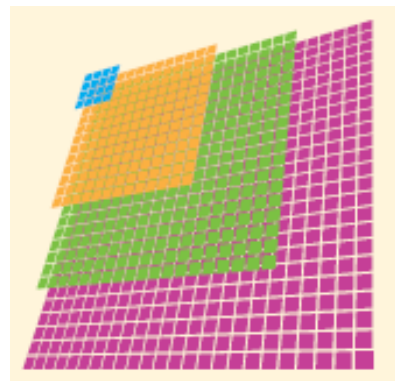


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## Renewable Energy Technology Land Use

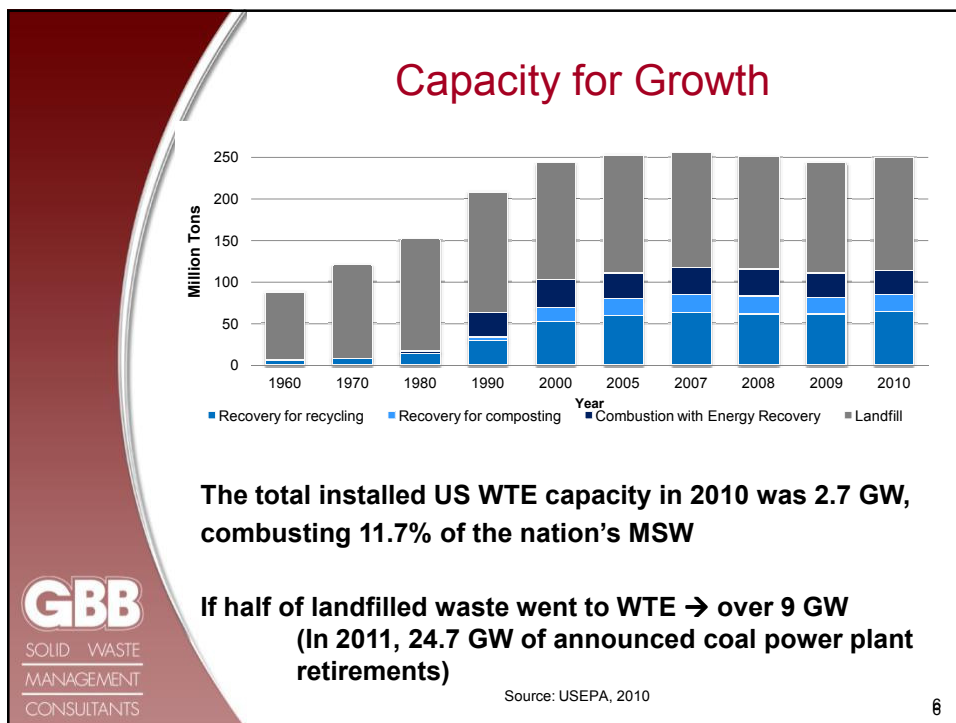
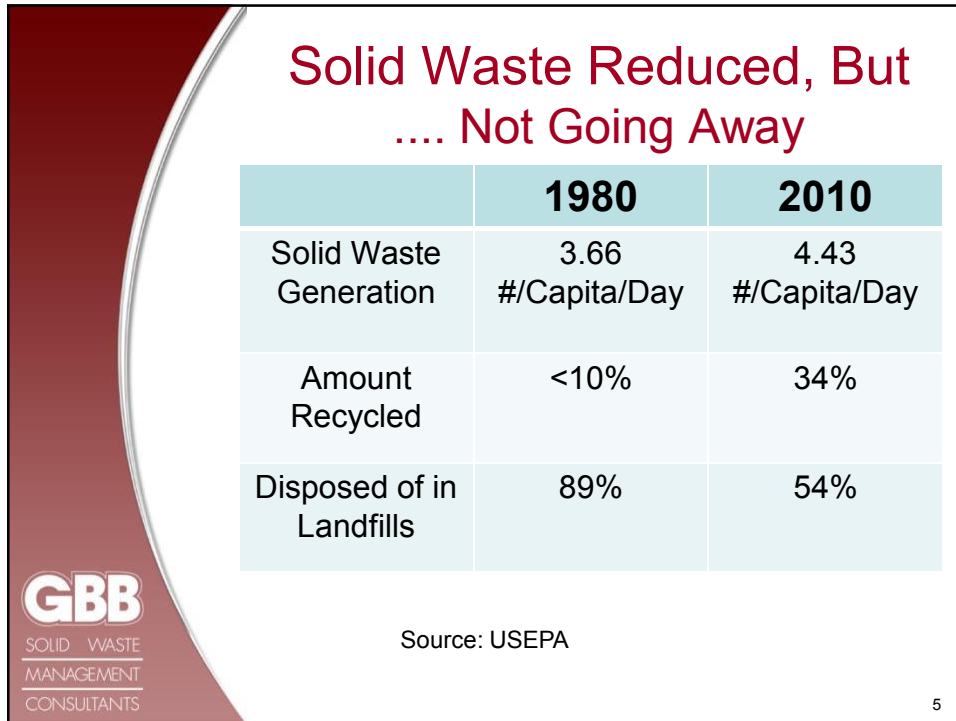
**Note: Waste-to-Energy uses less land per megawatt than other renewable energy sources**

- WTE facilities require an average of 0.7 acres/MW
- Landfill gas requires 27 acres/MW
- Solar requires 8 acres/MW
- Wind requires 18 acres/MW



Source: Covanta Energy, 2012

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## Factors Contributing to Increased Interest in WTE and CT's

- Federal renewable energy policy and funding
- Local governments desire to be greener and to divert more from landfills
- Local jobs (new construction & operations)
- Increase in disposal fees and transportation costs

..however, there is no disposal crisis in USA!



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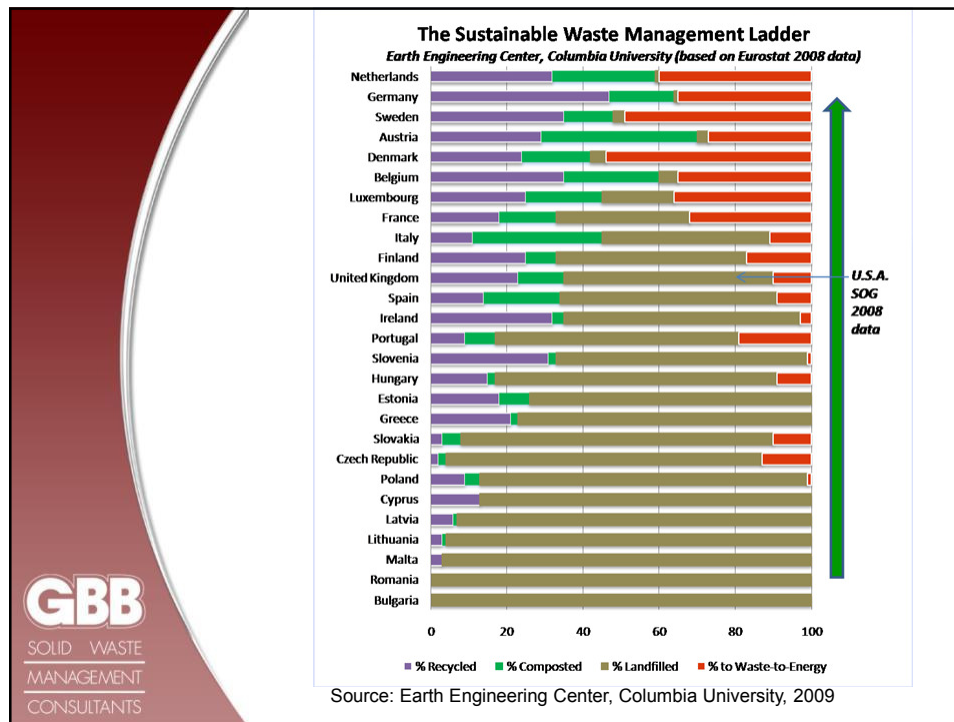
## U.S. WTE Plants

YEAR	WTE/ RDF	Pyrolysis and Gasification	MRF	Recovered (million tons)
2011	71/15	1	565	114.5



Source: Gershman, Brickner & Bratton, Inc. , 2011

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## Locations Which Are Advancing “Proven” Technologies

- Mass burn WTE expansions
  - Completed:
    - Hillsborough County, FL - Covanta
    - Lee County, FL – Covanta
    - Olmsted County, MN – Olmsted County
  - Under construction: Honolulu, HI – Covanta
- Mass burn under construction
  - Durham York (Ontario CN) – Covanta
  - Palm Beach County, FL (SWAPBC) – B&W
- Advancing new facilities with ‘proven’ technologies:
  - Baltimore, MD – Energy Answers
  - Frederick County, MD (NMWDA) - Wheelabrator
  - City of Los Angeles, CA – Green Conversion Systems
  - Puerto Rico – Energy Answers
- Existing facilities being sold/upgraded
  - Harrisburg, PA - Covanta
  - SPSA (Virginia Beach VA area) - Wheelabrator
  - New Hanover County, NC – Covanta selected

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## Durham/ York (Ontario CN) Covanta



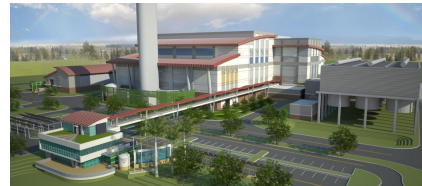
- Design, construction and operation by Covanta
- \$260 million financed by Durham and York regions
- 140,000 TPY of waste
- 17.5 MW power and steam
- Recovered ferrous (e.g. steel) and non-ferrous (e.g. aluminum etc.) metals for recycling
- Under construction with target operation date late 2014



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## Solid Waste Authority of Palm Beach County, FL

- **Babcock & Wilcox Power Generation Group, Inc.** (B&W PGG), and its partner, **KBR, Inc.** were selected to build the plant
- B&W PGG also to operate and provide maintenance services once the plant is operational

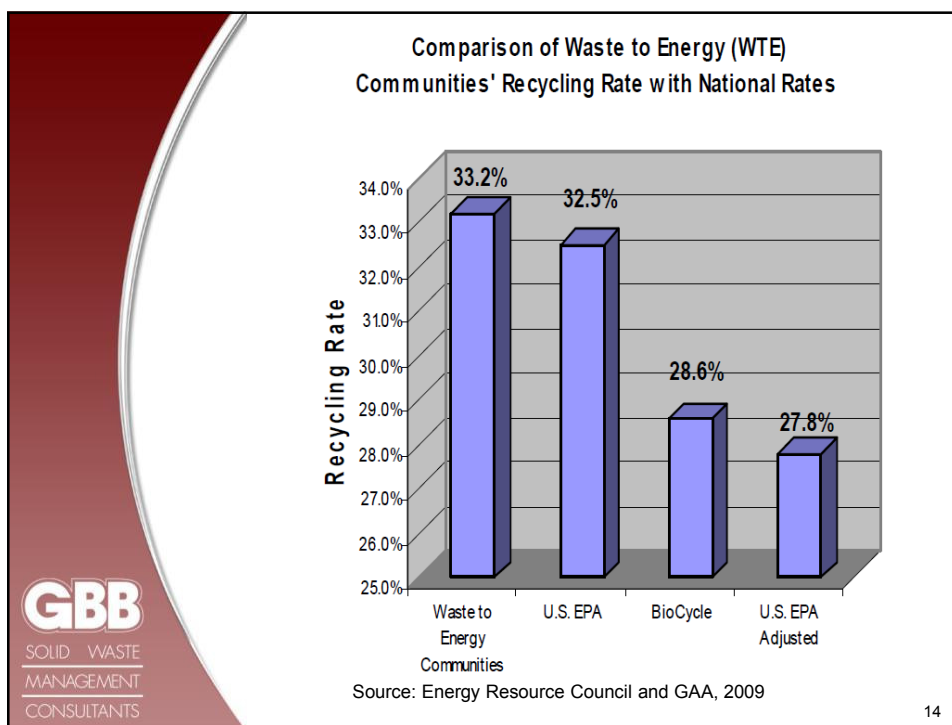
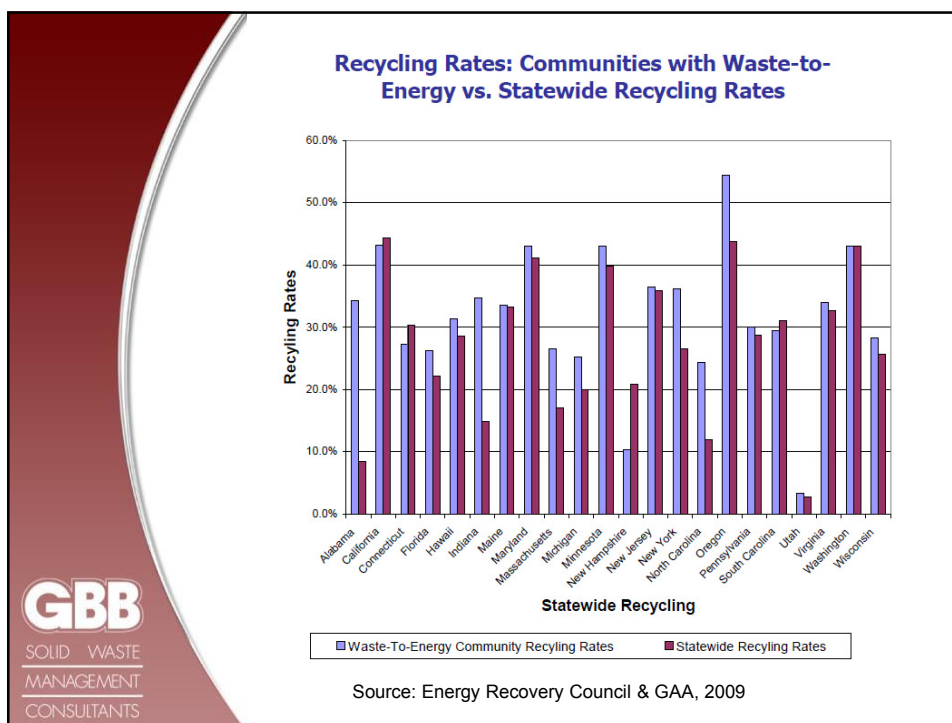


Source: Babcock & Wilcox; artist's rendering of proposed facility.

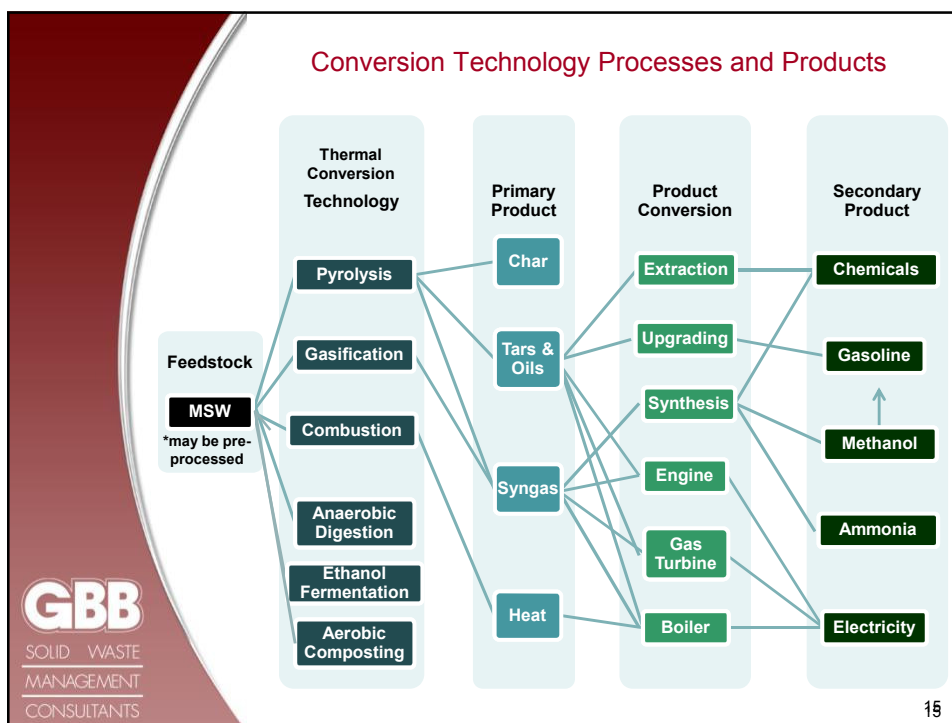
- 3,000 tons per day of MSW capacity -- \$668 million construction cost
- 325 full-time construction jobs (900 including all part time), 64 permanent, full-time operation jobs.
- Comments from the Florida Sierra Club and Institute for Local Self Reliance were received suggesting approval to be postponed, alternative waste disposal methods to be studied, especially more recycling.
- GBB hired to review and fact check the accuracy of the statements and claims made by Florida Sierra Club and ILSR
- See: <http://www.gbbinc.com/WTE-PB.shtml> for 60+ paper
- Authority Governing Board approved awarding contract in April 2011



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**591 (and counting) Companies Offering Technology and/or Development Services Worldwide**

- 34 Aerobic Composting
- 109 Anaerobic Digestion
- 37 Ethanol Fermentation
- 169 Gasification
- 45 Plasma Gasification
- 52 Pyrolysis
- 60 WTE: mass burn, modular, dedicated boilers, and RDF
- 81 Others (agglomeration, autoclave, de-polymerization, thermal cracking, steam reforming, hydrolysis)

Source: Gershman, Brickner & Bratton, Inc., April 2012

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**150 Conversion Companies Operating either Commercial or Demonstration Facilities Worldwide**

- 67 Anaerobic Digestion
- 48 Gasification
- 19 Plasma Gasification
- 16 Pyrolysis

Source: Gershman, Brickner & Bratton, Inc., April 2012

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- Gasification followed by catalytic conversion to bio-fuels and chemicals
- Feedstock: MSW, wood chips, treated wood, sludge, petcoke, spent plastics and wheat straw
- Preprocessing- drying, sorting and shredding
- Facilities:
  - Commercial scale demonstration facility in Westbury, CA (since 2009, 1.3 million gallons/year)
  - On going projects on full-scale commercial facilities:
    - Edmonton, Alberta- 10 mill gallons per year under construction, start-up fall 2012, commercial operations 2013
    - Pontotoc, Mississippi (USA) --10 million gallons per year are under development (about 200,000 TPY of MSW)



Enerkem's Westbury facility

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## Fulcrum BioEnergy

- Gasification followed by alcohol synthesis; InEnTec technology partner
- Feedstock: MSW
- Product: ethanol
- Preprocessing required


- Sierra BioFuels- First commercial scale plant under construction in City of McCarran, NV
  - 10.5 million gallons ethanol per year
  - Have local and state regulatory permits
  - Have feedstock contracted through Waste Connections and WM
  - Have off take agreement for full output of plant
  - Estimate completion in 2<sup>nd</sup> half of 2013
  - Received USDA \$105 million loan guarantee in August 2012



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- Gasification followed by biocatalyst fermentation and distillation
- Feedstock: MSW
- Preprocessing- drying of the feedstock
- Product: Bioethanol



Vero Beach Florida Commercial Facility


Plants:

- Fayetteville, AR- pilot plant
- Vero Beach, Indian River County, FL - under construction
  - process 150,000 TPY MSW
  - produce 8 million gallons of fuel-grade ethanol and 6 MW (gross) of electric power
  - start-up and commissioning began in summer 2012
- Lake County (IN) Solid Waste Management District- under development

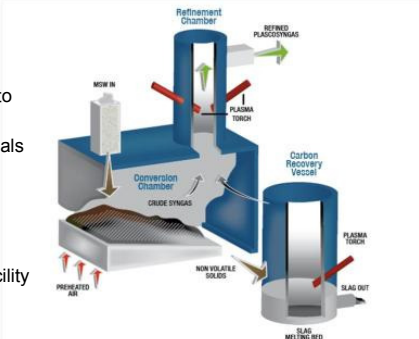



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- Headquartered in Ottawa, Canada
- Gasification followed by plasma torches to refine the syngas product
- Preprocessing- separation of inert materials
- Plants:
  - Commercial-scale demonstrational, 94 TPD- Train Road, Ottawa, CA
  - R&D, 5TPD, Castellgali, Spain
- Recently contracted to build 375 TPD facility in Ottawa Canada











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## Additional Technologies Processing MSW

Company	Technology	Product	Status	Featured plants in N. America	No. of commercial plants
 <b>coskata</b>	Gasification & Fermentation	Ethanol	demo	Under development: Flagship in Boligee, Alabama (55 mill gallons per year)	1 under construction
 <b>Chinook Energy</b> THE END-STAGE RECYCLING COMPANY™	Gasification & metal recovery	SYNGAS and metals	commercial	N/A	>16
 <b>ENTECH</b> RENEWABLE ENERGY SOLUTIONS	Gasification	SYNGAS	commercial	Under development: Costa Rica & Huntington Beach, CA	145 >20 on MSW
 <b>InEnTec</b>	Plasma gasification	SYNGAS	commercial	Commercial: Columbia Ridge, Arlington, OR, Dow Corning, Midland, MI,	9
 <b>TAYLOR</b> ENERGY	gasification	Electricity	Mock-up	Under construction: Town of Montgomery, NY	
 <b>THERMOSELECT</b>	Gasification	SYNGAS	commercial	N/A	9

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## Technologies Processing Mixed Non-recyclable Plastics

Company	Technology	Product	Status	Featured plants in N. America	No. of commercial plants
 <b>agilyx</b>	Pyrolysis	Crude oil & combustible gas	demo	Demo: Tigard, OR, 10 TPD	none
 <b>CLIMAX</b> GLOBAL ENERGY	Microwave Pyrolysis	Crude wax & combustible gas	demo	Under construction: Blackville, SC 20 TPD	1 under construction
 <b>COVANTA</b> ALPHAKAT	Catalytic Pyrolysis	Diesel Fuel	commercial	R&D at SEMASS WTE, Rochester, MA	5
 <b>environ</b>	Far Infrared Pyrolysis	Crude oil & combustible gas	commercial	Demo: Montgomery County, MD, closed 2011	N/A
 <b>Plastic2Oil</b>	Catalytic Pyrolysis	Crude oil & combustible gas	Pilot	Pilot: Niagara Falls, NY (45TPD)	none
 <b>Re</b> Rational energies	Pyrolysis	Synthetic crude	N/A	Under development: Hennepin County, MN Manatee County, FL	none
 <b>VADCO ENERGY</b>	Pyrolysis	Crude oil & combustible gas	Pilot	Pilot: Akron, Ohio	none

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## Additional Technologies Processing Organic Waste

<u>Company</u>	<u>Technology</u>	<u>Product</u>	<u>Status</u>	<u>Featured plants in N. America</u>	<u>No. of commercial plants</u>
 ARROWECOLOGY THE WAY TO ZERO WASTE	Dry anaerobic digestion	Biogas and compost	commercial	Commercial- Sidney , AU Pilot- Hidera, Israel	1
 BEKON Energy Technologies GmbH & Co. KG	Dry anaerobic digestion	Biogas and compost	commercial	N/A	14
 eci Bio Energy	BTA , wet anaerobic digestion	Biogas and compost	commercial	Toronto, CA Demo: Dufferin Commercial: Newmarket	17
 entec biogas USA	Anaerobic digestion	Biogas and compost	commercial	Under development: El Paso, TX	120
 HARVEST Power of We	Anaerobic digestion Aerobic composting	Biogas and compost	commercial	Under Construction: London, Ontario 65,000 TPA	6 aerobic composting
 TERRABON	Bio-refining	acetic acid, ketones, and alcohols	demo	Demo: Bryan, TX	1 under development

## Alternative Energy Subsidies (Federal Grants, Tax Credits & Loan Guarantees)

<u>Year</u>	<u>Value Amount by Fed's</u>
2009	\$ 44.3 Billion
2011	\$ 30.7 Billion
2012	\$ 16.1 Billion
2014	\$ 11.0 Billion

Source: Brookings Institute, et.al. Washington DC

**Waste-to-Energy and Alternative Conversion Technologies**

### Some U.S. Locations Currently Investigating/Advancing Waste Conversion Technologies

- Ada County, ID
- Baton Rouge, LA
- City of Allentown, PA
- City of Cleveland, OH
- City of Dallas, TX
- City of Glendale, CA
- City of Green Bay, WI
- City of Plano, TX
- City of San Antonio, TX
- City of Taunton, MA
- Columbia, SC


- County of Maui, HI
- Fulton, MS
- Gallatin County, KY
- Hennepin County, MN
- Lake County, IN
- Los Angeles County, CA
- New York City, NY
- Prince William County, VA
- Salinas Valley, CA
- San Bernardino County, CA
- Santa Barbara County, CA


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### Summary of Technologies and Risks/Liabilities

Source: Gershman, Brickner & Bratton, Inc. August 2012

Alternative	Risks/Liability	Risk Summary
<b>Mass Burn/WaterWall</b>	Proven commercial technology	Very Low
<b>Mass Burn/Modular</b>	Proven commercial technology	Low
<b>RDF/ Dedicated Boiler</b>	Proven commercial technology	Low
<b>RDF/Fluid Bed</b>	Proven technology; limited U.S. commercial experience	Moderate to Low
<b>Anaerobic Digestion</b>	Proven technology; limited U.S. commercial experience	Moderate to Low
<b>Mixed-Waste Composting</b>	Previous large failures; No large-scale commercially viable plants in operation; subject to scale-up issues	Moderate to high
<b>Pyrolysis</b>	Previous failures at scale; uncertain commercial potential; no operating experience with large-scale operations	High
<b>Gasification</b>	Limited operating experience at only small scale; subject to scale-up issues	High
<b>Chemical Decomposition/Depolymerization</b>	Technology under development; not a commercial option at this time	High


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### WM's Organic Growth Group (Investments in Alternative Conversion Technologies)

- Terrabon
- Renmatix
- Genomatica
- Fulcrum Bioenergy (1)
- Enerkem (1)
- Agilyx
- Agnion
- InEntec

(1) Nearest to Fuels Commercialization

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### Big News This Month!!

- Terrabon filed Chapter 7 Bankruptcy
- Was to have 2012 financing round – WM expected lead...but backed out!
- Founded in 1995 - but no engineering package yet for commercial scale
  - Goal – 70 gallons “green gasoline” / ton MSW
  - In 2009, Terrabon believed its 200+ tpd plant could produce 5.5 million GPY of renewable gasoline for approx. \$1.75 to \$2.00 per gallon.
  - Now -1000 tpd(dry) [e.g.1400 tpd @30% H2O]  
Projected: \$4.00 - \$5.33 / Gallon as Capital Cost & \$0.67 / Gallon Operating Cost

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## Other Hard Times Firms Geoplasma (Plasma Arc)

- In early 2006 began courting St. Lucie Co. FL in 2006 w/3,000 tpd project for \$220 million
- Selected by Co. and Development Agreement Executed in April 2007
- Facility Downsized to 600 tpd at price of \$120 million
- Got State Permit 2010 but never got financing (tonnages down, bad economy)
- County recently terminated agreement April 17, 2012



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## Other Hard Times Firms Ze-Gen

- Founded in 2004 by Bill Davis (he was CEO and President)
- Liquid Metal Gasification (LMG)
- Had Ze-Gen Pilot built in MA at New Bedford Waste Services C&D Plant in 2007 (this was not a total operational demo system)
- As of 2009, Ze-gen had received \$30 million in funding from sources including: Omar Zawawi Establishment, Flagship Ventures, Vantage Point Venture Partners, and Massachusetts Technology Development Corporation.
- In May 24, 2011 Ze-Gen suspended their Attleboro, MA first 50,000 tpy commercial project development (syngas to electricity) as competitive Natural Gas prices kept declining and there was some local citizens opposition.



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## Other Hard Times Firms R3 Environmental

- Developed the “SMART MRF” concept for >80% landfill diversion w/ 1/3 materials recovery from MSW and C&D plus 2/3 biomass fuel
- Facility concept included major mechanical separation, optical sorting and robotics
- In 2010, selected in New Hanover Co. NC (Wilmington area) for 200,000+ tpy project for \$20 million and about \$35/ton tipping fee
- Contract Signed w/ County October 4, 2010.
- Ultimately, could not get financing and forfeited \$380,000 bond to County in March 2011



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## Opinion of Trends for the Future...

- New technologies will need 3-5 years to learn if they work and their economics (time for permitting, financing, construction and initial operating)
- Potential for added economic benefits: placing value on carbon credits and power from waste as 'renewable energy'
- 'Environmentalists' and 'Zero Waste' proponents will continue to fight WTE and Waste Conversion Technologies calling them all "incineration"
- Continuation of public sector taking "Low Risk" attitude until conversion technologies and companies more proven



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## Project Building Blocks

- Limited and High Alternative Disposal Costs
- Waste Supply
- Energy and Materials Market(s)
- Site for Facility
  - Good logistics for waste receipt, energy market(s), and residue disposal
  - Can be permitted
  - Accepted by neighbors
- Landfill for ash and by-pass
- Contractor with resources and proven technology or willingness to take technology risk
- Capital
- Financeability
- Compatibility with High Level of Recycling
- Political Will



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## A Realistic & Ultimate Goal:

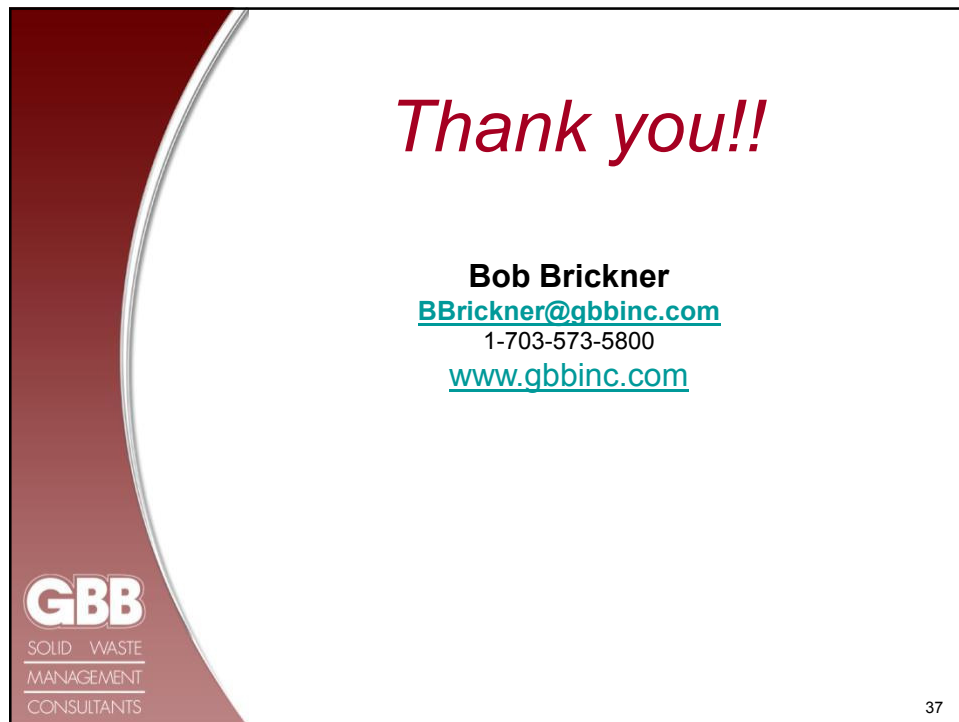
Fully Integrated and Efficient Waste Management System with Significant Diversion (Recycling) and WTE-WCT

...in a 50-50 partnership!

*...for more jobs, better environment, and energy independence!*



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*Thank you!!*

**Bob Brickner**  
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