

Energy FROM WASTE CONFERENCE

Take Aways - Pre - Conference Workshop on Public Sector Planning and Implementation

- There are proven and unproven technologies to chose from
- Developing a WTE/CT project is not for the faint of heart --- be prepared for a long process
- Public sector: sell the project; include a site
- Private: line up your financing early
- Elected officials on board early and often

SOLID WASTE MANAGEMENT CONSULTANTS

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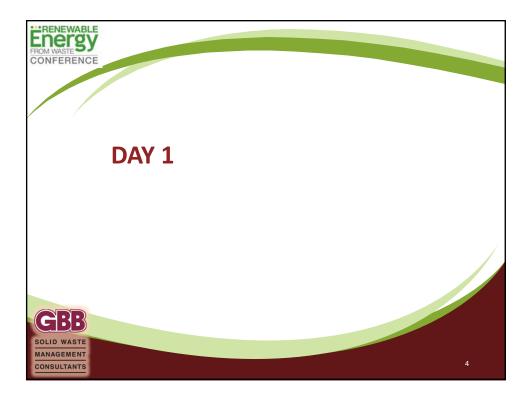


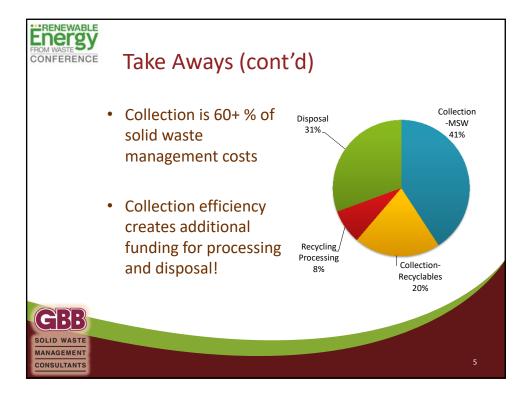
Take Aways - Pre –Conference Workshop... (cont'd)

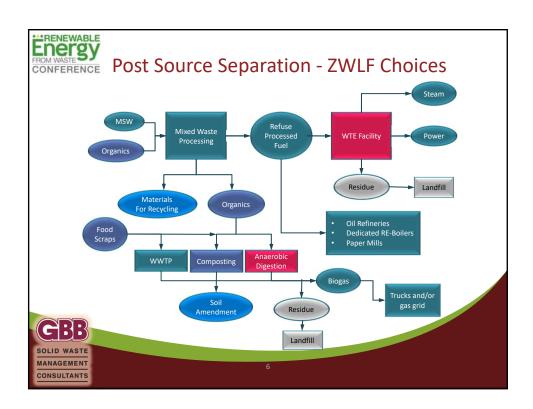
- 2-step RFQ then RFP preferred procurement approach
- Understand risks, allocate them to shoulders that can bear the weight
- 11 cement kilns in California
- If you can do it in California, you can do it anywhere....if not go to Nevada!
- Private activity tax-exempt debt can offer attractive source of debt for solid waste assets



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Take Aways – Main Conference

Good News....

Fulcrum adds customer and equity

- Fiberight breaks ground
- Gasification in California
- CalRecycle permitting pathway for cement kilns
- Enerkem developing more
- PHG in Tennessee

Bad News....

- Ineos for sale
- IREP closed
- Tees Valley project stalled
- · Landfill still cheap
- Energy prices low



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Take Aways (cont'd)

- President-elect Trump with Republican dominated Senate and House will affect Washington policy and Supreme Court appointments
 - Interesting times ahead
 - "Let's give this a chance"
- RFS Fuel Standard has Republican support
- Position projects as infrastructure and job creation



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Take Aways (cont'd)

- Education and advocacy is important
- RNG = biomethane from food waste, WWTPs, Farms and landfill gas
 - RNG worth a lot...now!
- Waste is a local matter
 - State policies more important than Fed
- Bring your project to LA County!



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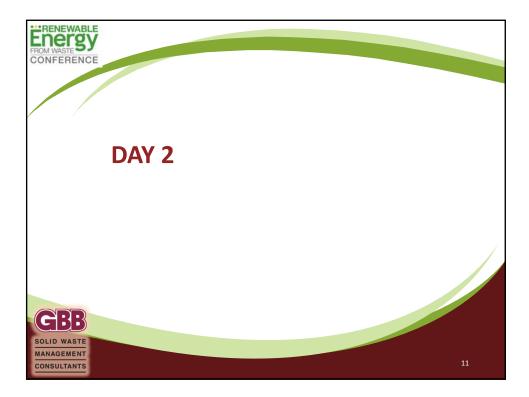


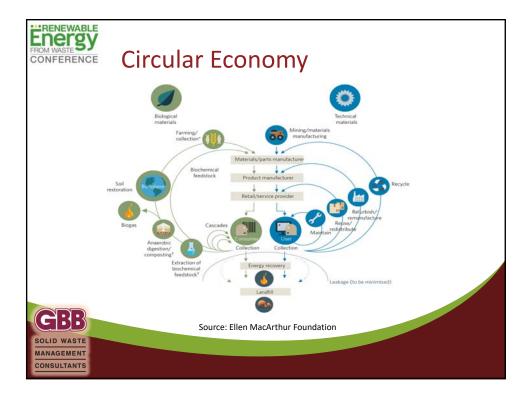
Take Aways (cont'd)

- Front-end processing is key in fuel production
- RePower South Chesapeake, VA for recyclables and high BTU engineered fuel
- Wasatch -- preprocessing at WTE creates big savings! – better combustion, lower fuel bills
- Growing interest in source separated organics (SSOs)
 - Co-collection in blue bags in Minnesota
- Sophisticated MBT processing in Europe -Bulgaria



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Take Aways (cont'd)

- Plastics are recyclable and have very nigh fuel value...so, why are we burying them?
- New 2014 EPA SMM Report
 - Energy recovery separated from combustion
- Smithfield Food taking big steps to bring sustainable bacon home!
- Cement kilns for EF and bottom ash
- Low prices for energy creates focus on materials and not on energy recovery



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Take Aways (cont'd)

- Public Private Partnerships
 - Share the risks and share the rewards
- PHG in Tennessee partnership with the city, PHG and Rockwood (feedstock prep)
- Enerkem is transporting methanol in Edmonton, developing projects in Montreal, Rotterdam and Minneapolis
- Fiberight broke ground in Maine
- Tax exempt financing lowers the cost of capital



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Take Aways (cont'd)

- AD for biogas can be produced in a number of different ways....that work!
- Companies are closing the loop fueling fleets with RNG and power production
 - Power needs to be used on site, not exported for sale
- Incentives are big will they stay?
 - Low Carbon Fuel Standard CA
 - RINS



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Take Aways (cont'd)

- Sourcing high BOD wastes away from WWTP to AD provides significant benefits
- Organics from MSW is the toughest to AD
 - Offers largest opportunity for diversion
 - Produce recyclables and clean compost
 - OWS: "It can be done!"
- For more in New England, public sector needs to get organized as consortiums



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