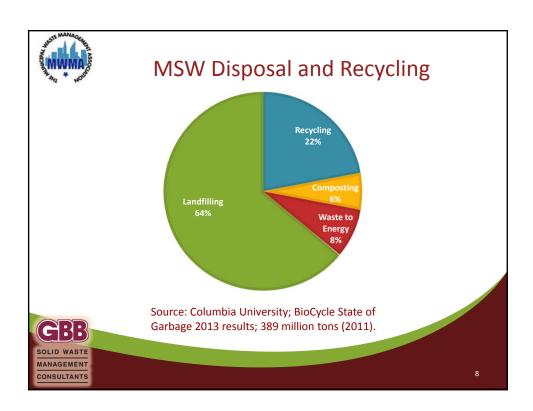




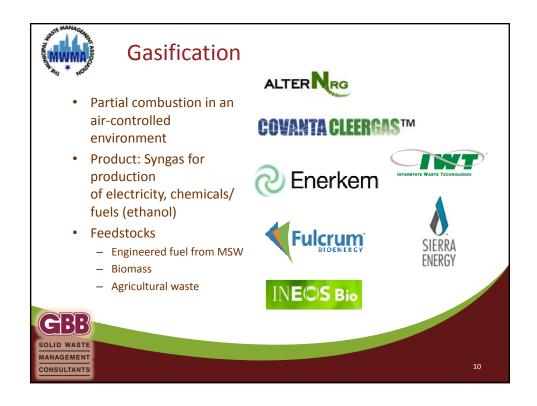
1989: CA AB 939 Creates Demand for Diversion

- Widespread practice of contracting/franchising for 'all' services
- Result
 - Source separation programs
 - Deposit legislation
 - 139 Processing/transfer complexes
 - 56 (or 40 %) process "mixed solid waste"
 - 54 (or 39 %) process "mixed inerts/C&D"

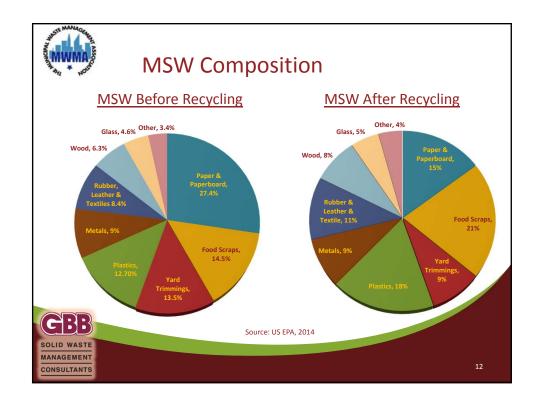














So, What is the Problem?

- EPA Annual Recycling Numbers Flat
- State's keep increasing Recycling Goals/Mandates
- Too Much Garbage in S-S Recyclables
- Too many Recyclables Still in Garbage
- Citizen's Need to be Continually Educated, w/more \$
- Recyclables Collection Costs are Very Expensive
- Recyclable Material Markets are Volatile (Low \$ now)
- · In reality: Recycling is NOT Free!
- Corporate "Agendas" are Everywhere (Is the tail wagging the dog?)



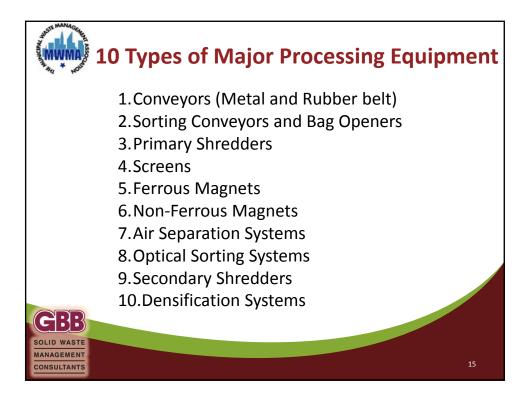


MWPFs for Significant Landfill Diversion

- More recyclables and organics
 - Recyclables can be an additional 15 to 35%
 - Organics can be an additional 20%
- Use cleaner/drier Refuse Derived Fuel in:
 - Existing mass burn facilities
 - Cement kilns, biomass, and coal boilers
 - New dedicated boilers/WTE facilities permitted with MACT
 - Conversion technologies



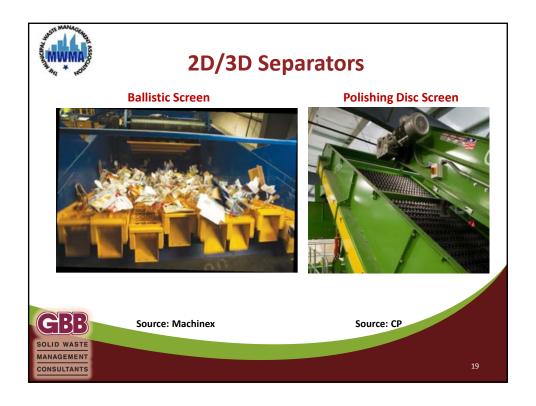
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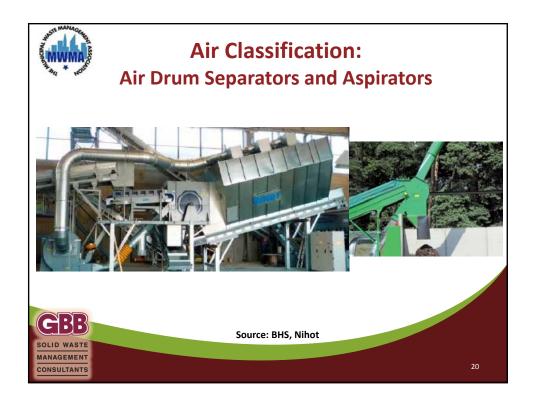




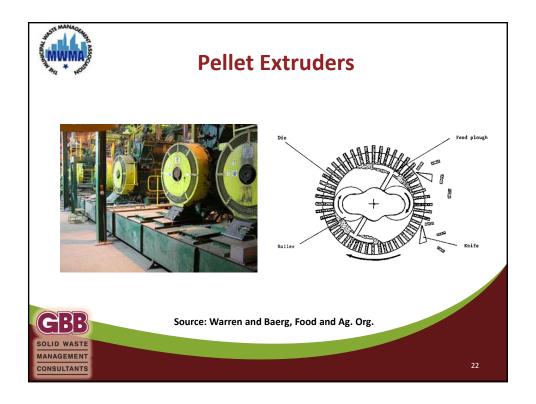




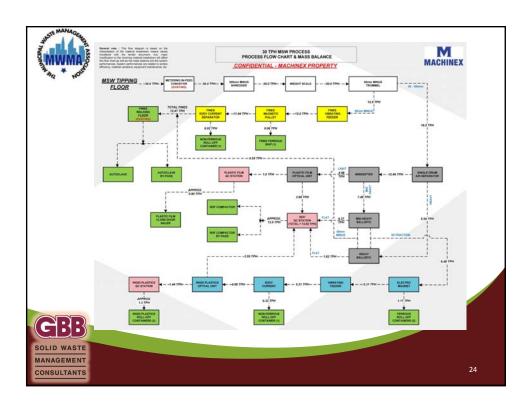


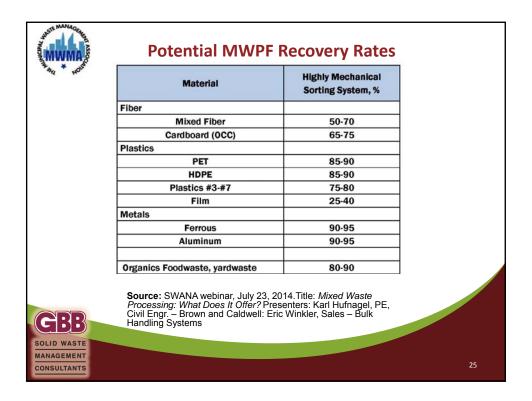
















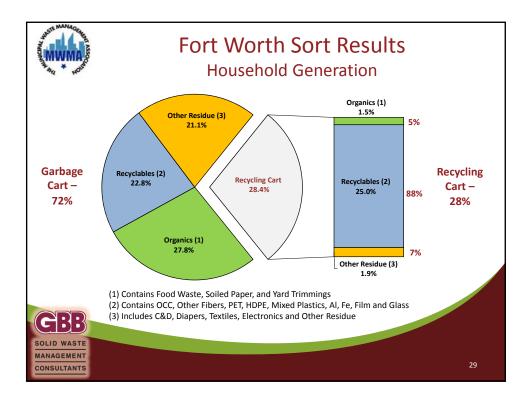


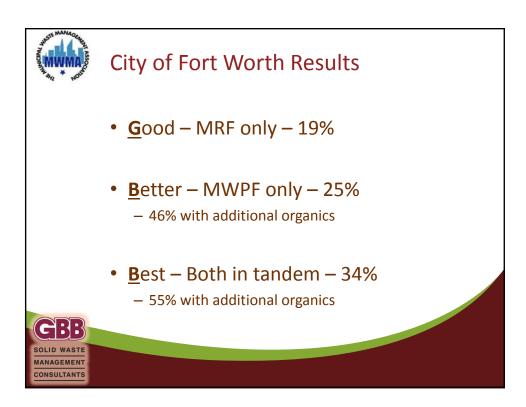
City of Fort Worth Residential Recycling and Garbage Waste Sort Results - 2015

- City residential services:
 - Curbside PAYT 3-cart system for waste, single stream recycling with high participation, and yard waste
- Evaluated individual set-outs per household in both the waste and recycling carts
- 75 Houses per day for five days were randomly selected and collected prior to normal pick-up
- 30 Categories were sorted from both bins

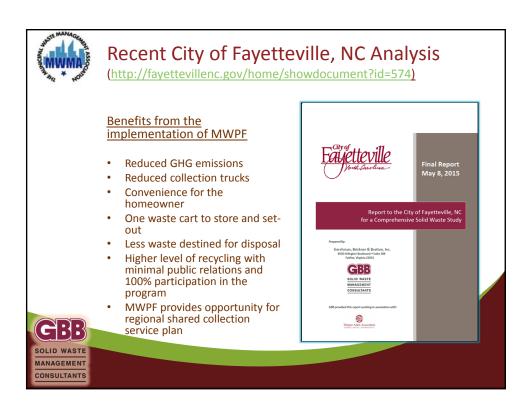


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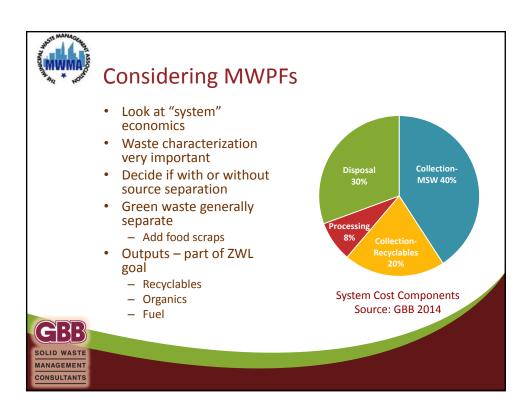




Fayetteville - Recycling is Not Free!

- GBB's Fayetteville report reviewed the real cost for curbside single stream recycling...from the curb setout, collection, processing at the S-S MRF through commodity sales (with a little material rebate \$)
- Total Cost Per Ton Recycled \$250/ton recycled







What will products sell for from MWPFs?

- IREP (before closing)
 - Paper: sell all at \$5
 above SE paper prices
 - Plastics: quality same as from MRFs
- Markets first
 - If you can't sell it, don't make it!







Some Cost Data Points for MWPFs

- IREP \$28 per ton
 - Temporarily closed
- Recent capex announcements
 - \$30-60 million
- Service Fees
 - \$42-60 per ton with out organics and fuel revenues or back end alternatives





What should you do?

- Prepare objective 'system' analysis to the community and decision makers
 - Is it ok to abandon source separation and the 'conserve' message?
 - Are we willing to pay more?
- Remember, the real numbers come from procuring and negotiating with qualified offerors!



