



*Waste-to-Energy and Conversion
Technologies in the U.S. with
Alexandria/Arlington VA Case Study*

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By

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Waste Facts (Before Recycling)

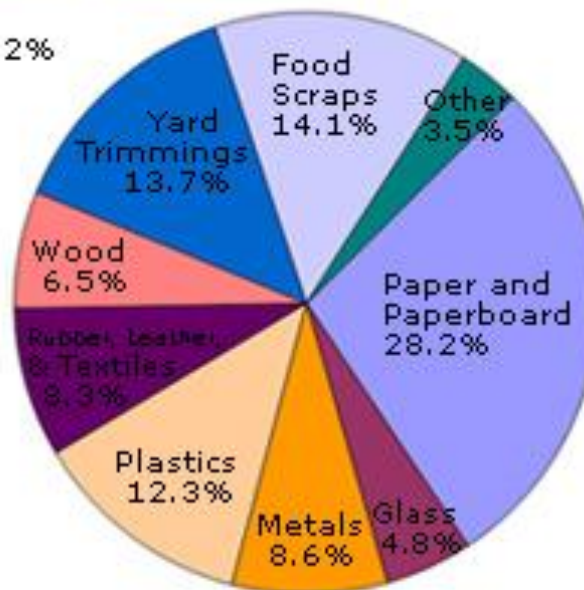
Source: U.S. EPA 2009

<http://www.epa.gov/wastes/nonhaz/municipal/>

- In 2009, 243 million tons MSW generated
- In 2009, the per capita generation of waste was 4.34 pounds per person per day or approximately 1,584 lbs. per year
 - Estimated 1,752 lbs. per year by 2010

Total MSW Generation (by Material), 2009 243 Million Tons (Before Recycling)

Paper and Paperboard	28.2%
Yard Trimmings	13.7%
Food Scraps	14.1%
Plastics	12.3%
Metals	8.6%
Rubber, Leather, & Textiles	8.3%
Wood	6.5%
Glass	4.8%
Other	3.5%



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Selected Commodity Recycling Rates

- The EPA reports the following recycling rates of selected materials in 2009 ¹:
 - Auto Batteries: 95.7%
 - Office Type Papers: 74.2%
 - Steel Cans: 66.0%
 - Yard Trimmings: 59.9%
 - Aluminum Beer and Soft Drink Cans: 50.7%
 - Tires: 35.3%
 - Glass Containers: 31.1%
 - HDPE Natural (White Translucent) Bottles: 28.9%
 - PET Bottles and Jars: 28.0%

¹ – Does not include combustion (with energy recovery).



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What's in our waste... Zero Waste?

- Recyclables
 - Feasible to recycle 50-70 percent
- Energy Content of remainder
 - 5,500 BTUs per pound
(coal at 9,000 BTUs per pound)

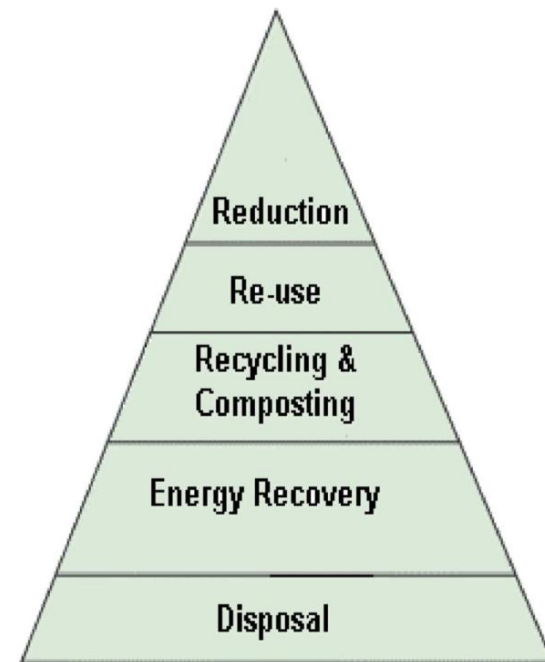


EPA's Waste Management Policy

Hierarchy Policy

- (Previous) Waste Management Hierarchy
 - Source Reduction
 - Recycling
 - Landfill and Incineration
- (Current) Waste Management Hierarchy
 - Source Reduction
 - Recycling
 - Incineration/Thermal Processing with energy recovery
 - Landfilling/Incineration without energy recovery

Waste Management Hierarchy



Source: Rick Brandes, U.S. EPA, 2009

Note: In 2005, EPA designated WTE energy as renewable energy and 35% recycling goal established!



What is Potential of Waste to Energy

- Potential Outputs of 1 Ton of MSW
 - Power - up to 750 kWh of electricity produced on 80 to 100 gallons of ethanol
 - Metals – up to 50 pounds of recovered ferrous & non-ferrous metals
 - Ash – 10% of the original volume; 25%-30% by weight

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Alternative Technologies in the 1970s and Early 1980s

- Andco Torrax Gasifier in Niagara, NY
- Black Clawson Hydropulper in Franklin, OH
- CEA Eco-Fuel in Bridgeport, CT
- Columbus, Ohio RDF Burning Power Plant
- Occidental Petroleum, GarbOil in San Diego, CA
- Monsanto Pyrolysis in Baltimore, MD
- Recovery 1 in New Orleans, LA
- Union Carbide Oxygen Pyrolysis in Charleston, WVA
- RDF for Utility Boilers in St. Louis, MO; Milwaukee, WI; Rochester, NY; and Chicago, IL

Why did these projects fail or stop operating?

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Monsanto Languard Pyrolysis Kiln Baltimore, MD (1,000 TPD) (Late 1970s, low quality gas)

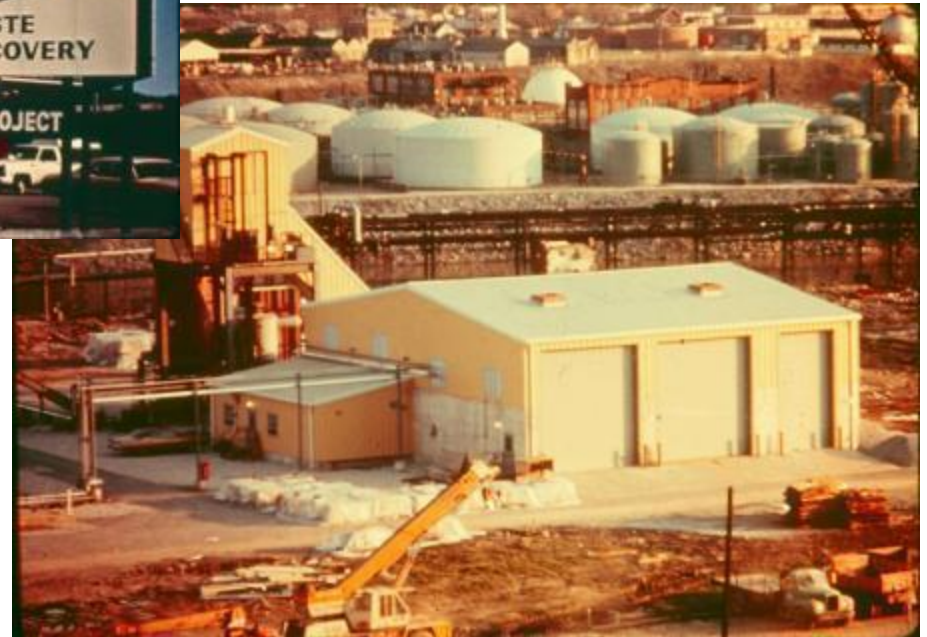


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Union Carbide Purox System Charleston, WV (300 TPD)



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NCRR Recovery I Facility New Orleans, LA (750 TPD)



Primary goal was shredding and extensive materials recovery prior to landfill



RDF Burning in 1970s Coal-Fired Utility Boilers

Union Electric Co.
St. Louis, MO



Americology – WEPCO
Milwaukee, WI



St. Louis facility started with just shredded MSW less ferrous metals as the fuel which became problematic; Milwaukee facility was developed as a complete RDF processing facility w/Americology.



Waste to Energy: \$14 Billion of Productive Assets Servicing the U.S.



North Broward County, FL



Alexandria/Arlington, VA



Springfield, MA

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Today's WTE and Conversion Technologies

- Energy Recovery Council represents companies and local governments engaged in the waste-to-energy sector
- Base load electric generation capacity of Approx. 2,700 MWs
- Process more than 28 million tons of trash per year

Source: Energy Recovery Council



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U.S. WTE Plants by Technology

Technology	Operating Plants	Daily Design Capacity (TPD)	Annual Capacity (1) (Million Tons)
Mass Burn	64	71,354	22.1
Modular	7	1,342	0.4
RDF - Processing & Combustion	12	15,428	4.8
RDF - Processing Only	2	6,075	1.9
RDF – Coal Combustion	2	4,592	1.4
Total U.S. Plants (2)	87	98,791	30.6
WTE Facilities	83	92,716	28.7

(1) Annual Capacity equals daily tons per day (TPD) of design capacity multiplied by 365 (days/year) multiplied by 85 percent. Eighty-five percent of the design capacity is a typical system guarantee of annual facility throughput.

(2) Total Plants includes RDF Processing facilities that do not generate power on site.

Source: IWSA (now Energy Recovery Council)



FED Grants Announced

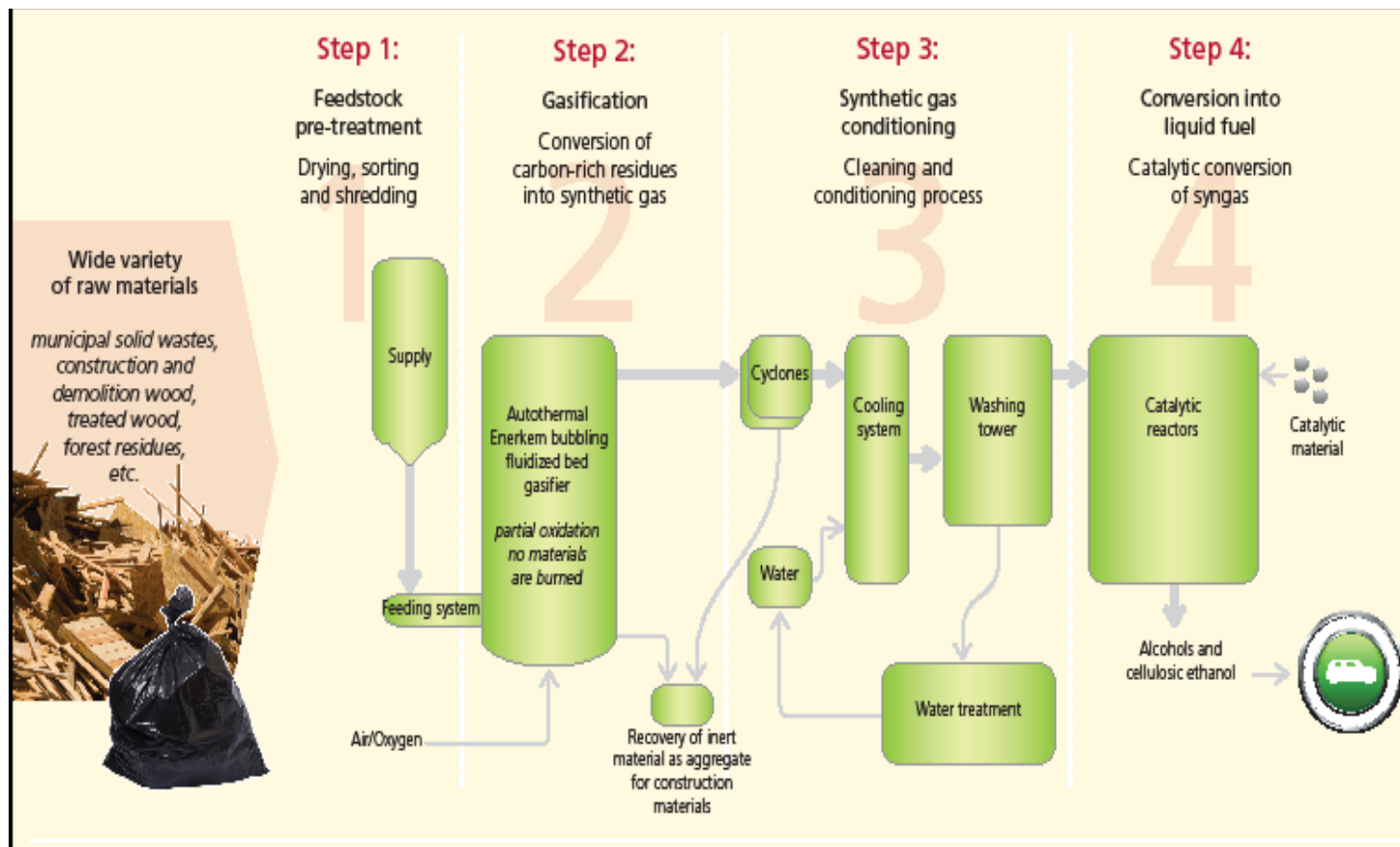
- GBB is tracking over 500 different “Alternative Technology” companies with various solid waste industry offerings
- In December 2009, 19 alternative technologies received a total of \$564 million from DOE for Pilot, Demonstration and Commercial Projects
- USDA providing loan guarantees

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Biofuel from Thermal Gasification Enerkem Technology



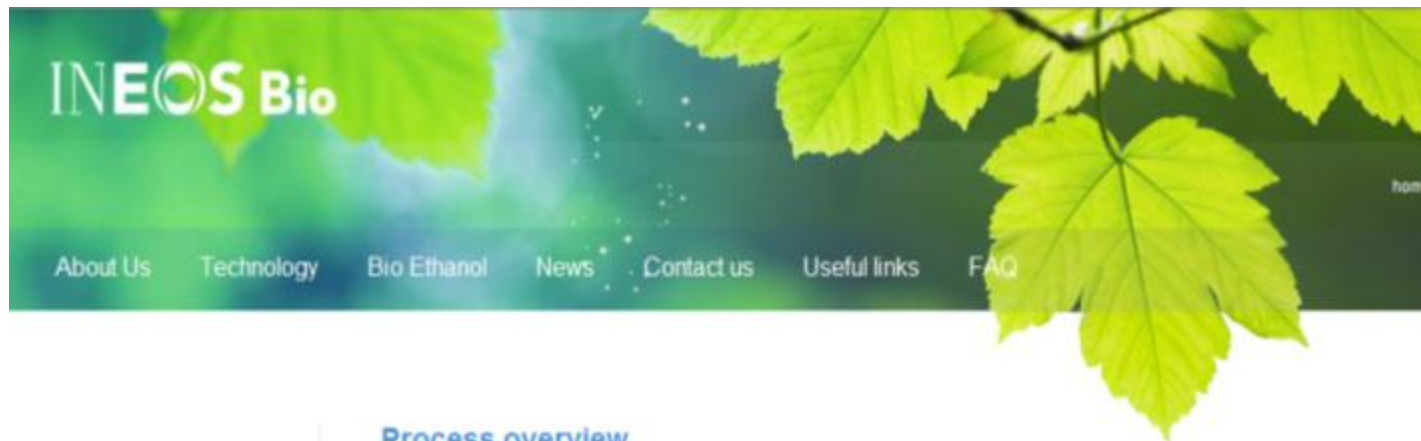
In Dec. 2009, awarded DOE bio-refinery grant of \$50 million for project in Mississippi (Company putting up \$90 million)

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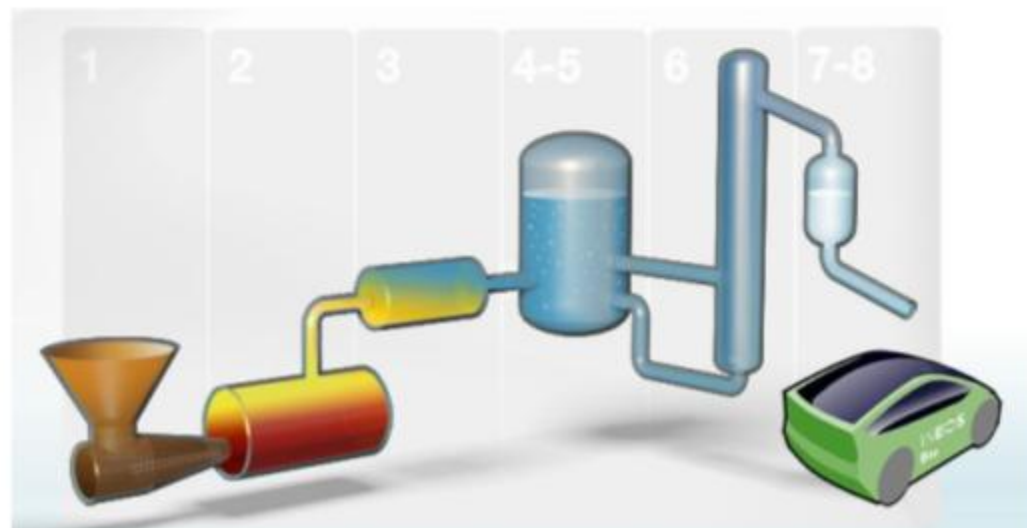


INEOS Bio Waste into Ethanol



Process overview

- Technology platform
- INEOS Bio Ethanol technology
- Process overview
- Biocatalyst
- Gasification
- Advantages
- Intellectual Property
- Pilot plant
- Safety & health



In Dec. 2009, received \$50 million DOE grant for project in Vero Beach (Indian River County) – biomass gasification

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Lake County, IN Waste-to-Ethanol Project



Genahol Powers 1 LLC

Initially...now

**Powers Energy One
of Indiana LLC**



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Lake County (IN) Solid Waste Management District Waste-to-Ethanol Project

- Powers (developer) to use INEOS technology
- 2,000 tons per day facility with multiple lines sized for 125 tons per day each (16 lines)
- Capital cost: \$256 million
- Plans include expanding up to 10,000 tons per day
- INEOS guaranteeing 90 gallons ethanol per ton MSW input
- Tipping Fee projected to be \$17.25 per ton after 3 cent per gallon ethanol payment to municipalities participating and \$2.50 per ton host community fee to the District
- Service agreements needed with most municipalities in Lake County; many executed

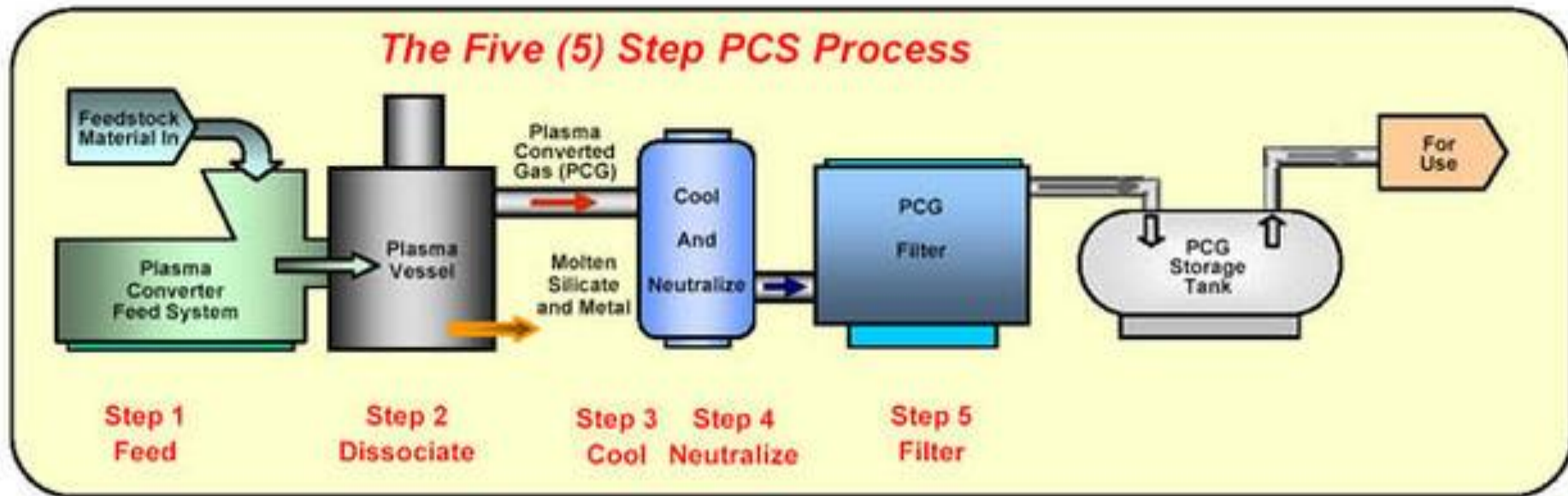
Source: Jeffrey Langbehn, Executive Director; June 2010



Geoplasma

Jacoby Energy

Plasma Converter System Process



Generates a SYNGAS that is available for use in power generation. Plasma vessel based on Westinghouse Plasma furnace. Currently permitting a 600 TPD plant in St. Lucie County, FL to generate 22 MW power

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Alternative Conversion Technologies

- Biological
 - Aerobic Composting
 - Anaerobic Digestion/Codigestion
 - Biodiesel
 - Bioethanol
 - Biological Pretreatment
 - Vermicomposting
- Thermal/Chemical
 - Acid Catalysis & Distillation
 - Direct Combustion
 - Gasification/Pyrolysis
 - Microwave Processes
 - Plasma-Arc
 - Thermal Decomposition
- Processing
 - Fiberboard and Construction Composites
 - Refuse Derived Fuels

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Issues to Consider in Technology Development

- Performance history and size
- Scaling uncertainties
- Environmental impacts
- Siting and permitting needs
- Cost uncertainties and their \$ coverage
- Product market uncertainties
- Process guarantees
- Financial resources of developer/guarantor
- Community acceptance (work with community; don't surprise them!)
- Other risks and unknowns

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Recent Planning and Procurement Activities with Waste Processing Technologies in the U.S

- Locations with Planning/Procurements:
 - New York, NY; City of Los Angeles, CA; Los Angeles County, CA; St. Lucie County, FL; Hawaii County, HI; Frederick and Carroll Counties, MD (NMWDA); Harford County, MD (NMWDA); City of Sacramento, CA; Tallahassee, FL; Broward County, FL; Palm Beach County, FL; Taunton, MA; Santa Barbara, CA; San Bernardino County, CA
 - 80 different companies responded

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Technologies and Risk

Source: GBB, April 2010

Alternative	Risks/Liability	Risk Summary
Mass Burn/WaterWall	Proven commercial technology	Very Low
Mass Burn/Modular	Proven commercial technology	Low
RDF/ Dedicated Boiler	Proven commercial technology	Low
RDF/Fluid Bed	Proven technology; limited U.S commercial experience	Moderate
Pyrolysis	Previous failures at scale, uncertain commercial potential; no operating experience with large scale operations	High
Gasification	Limited operating experience at only small scale; subject to scale-up issues	High
Anaerobic Digestion	Limited operating experience at small scale; subject to scale-up issues	High
Mixed-Waste Composting	Previous large failures; No large-scale commercially viable plants in operation; subject to scale-up issues	Moderate to high
Chemical Decomposition	Technology under development; not a commercial option at this time	High



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Introduction to:



Alexandria/Arlington WTE Facility



City of Alexandria and Arlington County, Virginia

- Original site: 3.3 acres and used to be 300 TPD “incinerator” which closed in 1979 due to inability to meet new stringent APC requirements
- Bond sale: \$75 million in 1984 for 975 TPD plant implemented with Ogden (Covanta); in operation since 1988
- Part of contract included building interim transfer station within 180 days of contract (replacing existing City transfer equipment)
- Implemented when:
 - Higher electricity revenues
 - Need for disposal capacity



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Original facility (Pre-retrofit)



- Original capital price:
 - \$55 million in 1984, plus \$20 million soft costs (such as Construction Interest and other expenses)
- 20-year facility operating agreement



Waste Supply and Facility Capacity (tons per year)

- Jurisdictions Controlled - 68,000 TPY
- Privately Controlled and Collected in Jurisdictions - 208,000 TPY
- Guaranteed Annual Tonnage (“GAT”) by Jurisdictions - 225,000 TPY
 - Alexandria – 90,000TPY
 - Arlington County – 135,000 TPY
- WTE Guaranteed Processing Capacity - 302,000 TPY
- WTE Nominal Annual Throughput Capacity - 345,000 TPY



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Jurisdictions Waste Disposal Trust Fund

- **Typical Income Streams**
 - Property tax payments
 - Misc. payments from Company
 - Interest earnings
- ***Typical Expense Streams***
 - *End of Year Payments*
 - *Differential Tipping Fees for GAT Waste*
 - *Operating Expenses*



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In 1998, Trustees Faced with:

- No flow control
- Diminishing waste supply
- Lower electricity revenues
- Need to decide on major retrofit to meet Clean Air Act Amendments

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1998 GBB Completed Strategic Analysis

- Closing of the Facility was evaluated and determined to be more costly
- Developed waste supply contracts with major private haulers (at slightly discounted rates with put or pay)
- Facility Agreement (“FA”) Amendments negotiated providing for Retrofit/Improvements Project; Operating term extended for 5 years
- Initial Bonds refinanced (\$55 million Series 1998A Refunding Revenue Bonds) and \$46 million Retrofit Bond financing accomplished in 1998
- Alternative revenue source (e.g. generator fees) deferred until FY 2005- 2007, when Trust Fund diminished

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Estimated 1999 Waste Flows, TPY

Jurisdiction controlled collection ¹	68,000
Covanta contracted ¹ w/ Municipality OK	159,600
Non-contracted, Spot Waste	81,000
Special waste	4,000
Total	312,600

1 – Delivered to jurisdictions credit



Waste Supply Contracts

- Contracts executed by Company, with Jurisdictions assistance and consent with 2 private haulers representing 45 % of waste supply for the Facility
- Term: 2-5 years
- Pricing: competitive with marketplace
- Pricing philosophy:
 - *What does it need to be to keep your waste here?*
 - *Where else could they go?*
- Put or Pay provisions for tipping fee revenue included

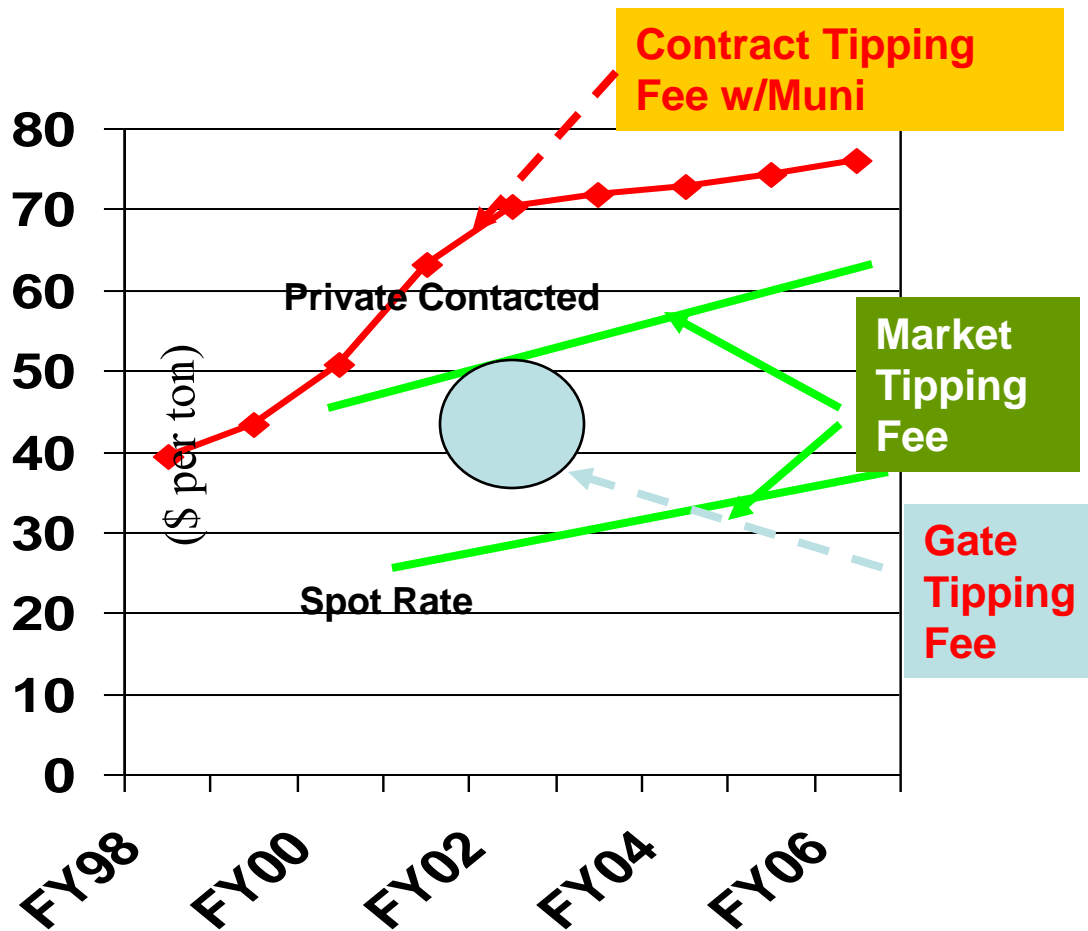


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Alexandria/Arlington Contractual Tipping Fees

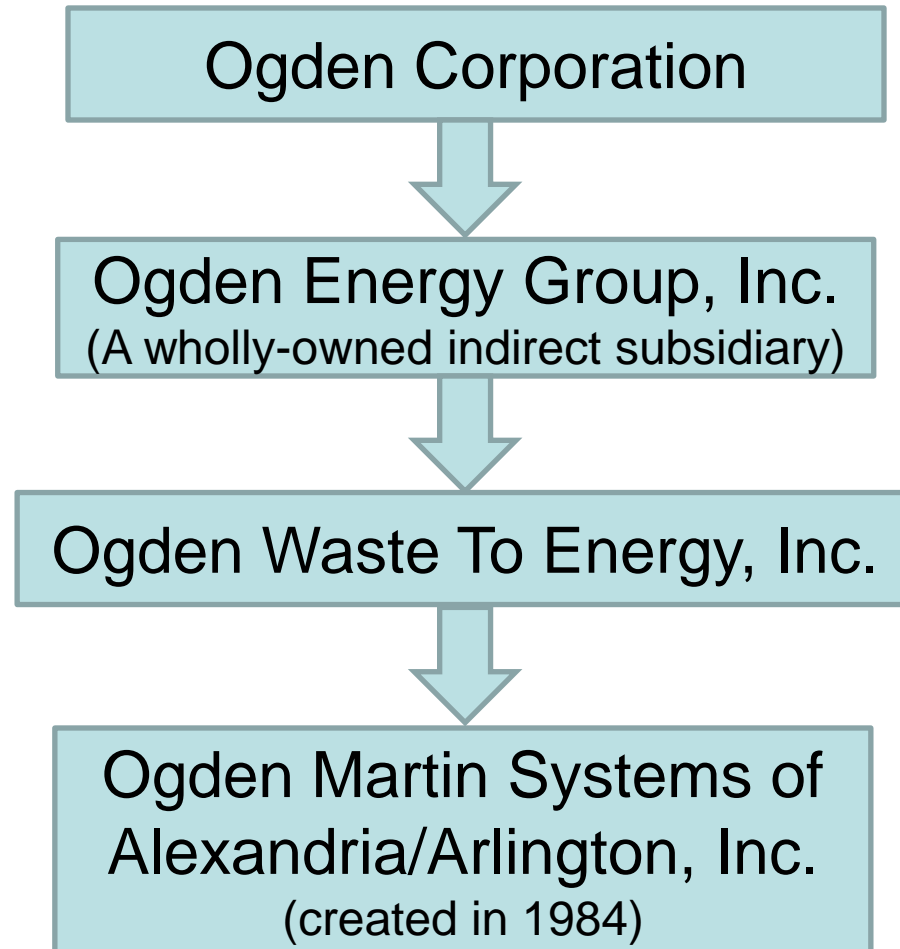
Tipping fee differential payments paid from Waste Disposal Trust Fund or user fee through Authorities



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Original Corporate Structure



Note: Cooperative agreement to use Martin technology

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Retrofit/Improvements Project and 1998 B Bonds

- Public ownership structure to avoid State tax-exempt volume cap; leasing structure
- Site expanded for construction and improved road access (approx. 5 acres total)
- CAA Amendment Retrofit for reduction in the following emissions:
 - *Hydrogen Chloride; Sulfur Dioxide; Nitrous Oxides; Carbon Monoxide; Dioxins; Mercury; Lead and Particulate Matter*
 - *The emissions will be very clean!*
- Stack and windows treatment added for aesthetic improvement

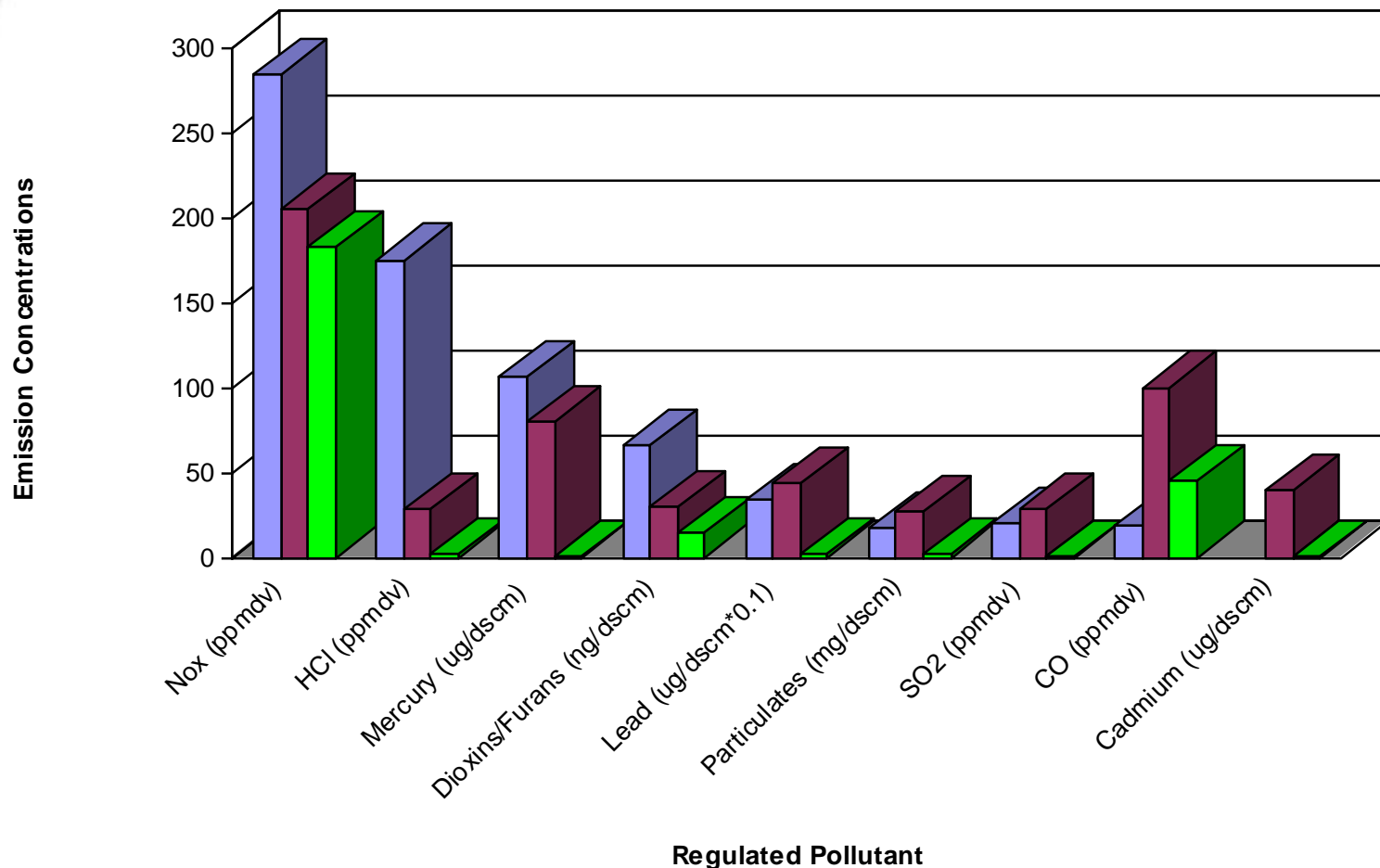


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Alexandria/Arlington WTE Facility Emissions Comparisons





Retrofit Construction Efforts

- \$46 million project for Clean Air Act Amendment requirements and site improvements, \$3 million of which were defensed in 2003
- Site improvements are installed and operational, including Stack covering and new windows
- Clean Air improvements completed December 2000 to meet permit regulations
- Landscaping and ferrous removal projects have been added since retrofit completion



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Uncertainty in Facility Funding Leads to Flow of Fees Analysis by GBB

- Residences pay in household user fees for collection, recycling, and disposal services
- Commercial waste collection is open market and haulers pay lower “market” tipping fee or contract rate
- Tipping fee differential paid by Trust Fund
- Generator fees and commercial contract areas or franchise fee considered and rejected



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Trust Fund Projections

- Post -Financing operating results during Retrofit better than projected
- Waste supply contracting working well
- Updated optimistic and pessimistic forecasts show Trust Fund “crossover” year has moved out

Note: GBB served as Authority’s consultant from 1998 - 2005



Uncertainty about the Future and Issues to Resolve

- Quantity of waste delivered to the Facility
- Competition and regional disposal alternatives
- Revised tipping fee projections
- Negotiating new deal points with private haulers
- Acceptability of alternative revenue sources



Examples of Alternative Funding Approaches

- Environmental Investment Charge across waste generators according to waste generation levels
- Spread burden across all taxpayers through property tax increase or General Fund subsidy
- Establish waste districts
 - Contract collection
 - Franchise commercial haulers



Comparison of Alternative Funding Approaches

Alternative	Pros	Cons
1. Environmental Investment Charge	<ul style="list-style-type: none"> • Waste generators share costs equitably • Creates economic flow control to Facility 	<ul style="list-style-type: none"> • Requires additional administrative functions be put in place • Non-residential generators receive new waste charge from County
2. Property Tax Increase or General Fund subsidy	<ul style="list-style-type: none"> • Easy to administer and implement 	<ul style="list-style-type: none"> • City tax rate increase • Revenue collected based on assessed value and not waste generation
3. Commercial Waste <ul style="list-style-type: none"> – Contracting – Franchises 	<ul style="list-style-type: none"> • Creates absolute control over waste generated • Contracting offers opportunity for lower collection costs • Franchising keeps existing haulers in place 	<ul style="list-style-type: none"> • 5 year legal notice requirement • 1 year's revenue payment to shorten implementation onerous • Contracting displaces many haulers • Franchising adds costs



Alexandria/Arlington



- Keep renegotiating waste supply contracts -- keep your eye on the 'waste' ball
 - BFI acquired by Allied, then Republic
 - Large regional presence by Republic initiates consolidation of waste agreements
- Commercial waste control may mean Facility undersized; recycling may need to be stepped up
- Track and participate in renewed interest in Federal legislation in case something passes
- Considered and rejected starting 5-year clock to take over commercial collection services

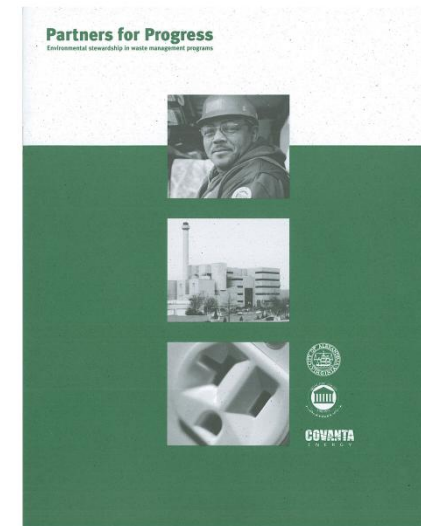
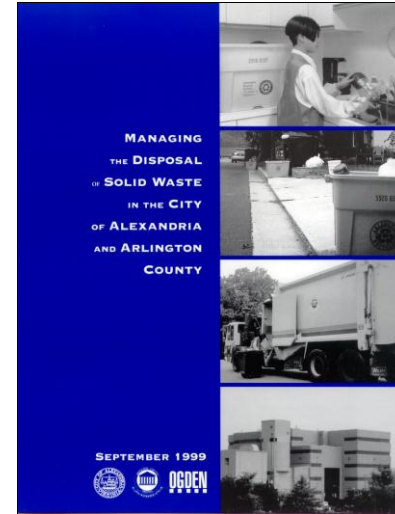
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Public Information

- Blue brochure published in 1999
- Updated “Partners for Progress” in 2003





Summary Points

- Make sure significant recycling is supported; can't assume that project replaces recycling
- A public/private ownership structure will help assure feedstock control and revenue sources
- Know the feedstock preparation requirements and characteristics
- Be aware of competition for the same material
- Know the local disposal market and options for local communities
- Need to prove conversion technologies; some risk must be assumed by someone
- Know the current political climate of the community
- Be aware of the Not In My Backyard (NIMBY) groups

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What if a clock was added to the stack?

Would the WTE Facility be called a “Clock Tower”?



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Thank you!!

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